



Right here for **powerful pharmacy solutions** with personalized care

Discover how Univera Healthcare delivers an approach that improves health, cost savings and care delivery for Western New York.





Quality prescription coverage has a clear impact

Many people rely on it every day to stay healthy, and members tend to use it more than any other part of their health plan. While you know that pharmacy benefits are a big part of taking care of employees, you also understand that they can be a big driver of costs.


That's why it's essential you're getting the most value from your pharmacy benefits. It means more than ensuring employees get the medications they need at a price they can afford. You want to know you're working with a partner who puts members first – and finds new ways to better care for your team while managing costs.


Univera Healthcare puts that idea into action every day.

Integrated care, complete solutions and lower costs. It's all Right here. For you.


We know that pharmacy coverage works best when it's part of a complete approach to care that focuses on the needs of members. At Univera Healthcare, that's our approach every day – putting people first, making service simple and taking our network to another level.

Our pharmacy approach builds on those overarching pillars – combining powerful pharmacy benefits with personalized service and clinical expertise **from a health plan you know and trust.**







Our model is made for you



We bring a holistic approach – and a whole lot of value



We leverage the power of partnership

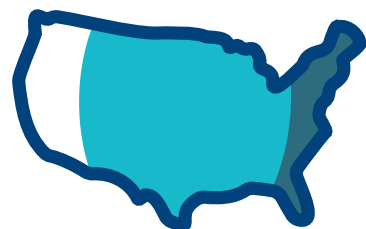


We make every service experience seamless



Our model is made for you

With Univera Healthcare, better pharmacy care happens by design – starting with a unique model built to address your unique needs.



National strength with local service

By partnering with one of the largest national pharmacy benefit managers (PBMs), **we provide volume discounts and a network that makes accessing prescription medications easy, wherever you go.** We combine that with a team that knows the health care industry, knows local markets and knows how to apply that knowledge to benefit all members.



66,000+

national, regional and local independent pharmacies in our network¹



\$2M

in estimated additional savings due to deeper local Rx fraud, waste and abuse (FWA) investigations¹

Delivering care, not conflicts of interest

To ensure that patients receive the most appropriate and effective treatment options, we remove any incentive for ourselves. That means Univera Healthcare doesn't have financial interests in mail order or specialty drug pharmacies – eliminating conflicts and fostering a drug policy based solely on clinical safety and efficacy.

Flexibility in formularies

We have the flexibility to offer the lowest-cost formulary based on the needs of the businesses and members we serve.

Average group spend per member per month (PMPM) on GLP-1 drugs for weight loss²:

Univera Healthcare's 3-Tier Open and Preferred Value Formulary (PVF): **National PBM Formulary:**

\$3.38 PMPM spend

\$17.02 PMPM spend



\$13.64

in PMPM savings with Univera Healthcare

Having it all has its advantages

A complete approach to health means bringing medical and pharmacy care together. Univera Healthcare does just that, with medical and pharmacy clinical teams working collaboratively, in real time, to deliver holistic, coordinated care – and all sorts of advantages.



Our members with integrated medical and pharmacy benefits³:

20% less

Utilize the emergency room about 20% less than those without integrated pharmacy benefits.

40% more

Are engaged in Care Management programs about 40% more than those without integrated pharmacy benefits.

Save 8%

Save 8% on allowed medical amount when engaged in Care Management programs compared to members engaged in Care Management programs without integrated pharmacy benefits.



We bring a holistic approach – and a whole lot of value

When it comes to gaining value from your pharmacy benefits, filled prescriptions should just be the beginning. That's why Univera Healthcare delivers so much more. **We bring you a complete suite of offerings and innovative programs that drive access, quality and safety for members – all while driving toward the lowest net cost.**⁴



Utilization Management:

\$27.77 PMPM savings⁵

A unique take on utilization management

The foundation of our programs is our core pharmacy suite of utilization management solutions, including clinical strategies from formulary to trend management. Through numerous back-end strategies and solutions that seamlessly integrate into our services, we're able to focus on improving health outcomes as well as protecting against rising costs.

- ✓ Advanced Opioid Management Program
- ✓ Biosimilar Optimization Program
- ✓ Generic Advantage Program
- ✓ Prior Authorization
- ✓ Split Fill
- ✓ Step Therapy
- ✓ And More

Innovation that's good for employee health – and your business

In addition, we offer a variety of extra programs and benefits to complement the savings offered by our utilization management programs:



High-Cost Claimant (HCC) Team:

\$4M+

in annual medication cost savings and cost avoidance¹



Site of Care Program:

A member accepted our suggestion to transition to home infusion to treat psoriasis. This saved the business

\$43K+ annually¹



Pharmacy Concierge Program:

\$19M+

total annual Rx savings¹



SaveOnSP – Specialty Copay Assistance Benefit:

\$543

per participant per month (PPPM) savings¹



Specialty Drug Benefit Optimization:

\$2.8M

total annual Rx savings⁶



HelpScript – Medical Specialty Drug Copay Assistance Benefit:

An employer group experienced savings on a multiple sclerosis drug of up to

\$10K with one fill⁶





We leverage the power of partnership

In order to provide the best possible care for patients, we need to be constantly improving ourselves – and we count on some impressive partnerships for help.

From developing new services and programs to collaborating with other like-minded organizations, we work hard to bring together the best of the industry. Then, we bring it all to you.

PARTNERSHIP

Turning providers into partners

As Western New York's largest not-for-profit health plan, Univera Healthcare can also offer the strength of unmatched physician and provider relationships. We work together to ensure quality and accessibility of care while reducing medication and overall health care expenses for members.

Accountable Cost and Quality Agreements (ACQAs) are agreements we have with providers that compensate them for the quality and efficiency of care they provide – not the quantity.



Providers engaged in ACQAs achieved:

\$50.6M in Rx savings over a five-year period (2019-2023)⁷



COLLABORATION

Building relationships with drug manufacturers

At Univera Healthcare, we work directly with the pharmaceutical industry to find new ways to drive progress.



Through the first-of-its-kind **Medication Assurance Program**, if clinical benefits of an accelerated drug are unproven, the manufacturer will pay a financial guarantee.



INTEGRATION

Supported by specialized vendors

It takes a team effort to provide employers and members with the highest-quality pharmacy care. When unique needs arise, it sometimes makes sense to bring in a specialized vendor solution.

\$17.88 PMPY savings with OncoHealth⁵

We implemented a **partnership with OncoHealth** to help support reviews with board-certified oncologists, pharmacists and hematologists and offer clinical strategies that better guide clients in their oncology care.





We make every service experience seamless

We know that satisfaction with pharmacy benefits comes down to the experiences we deliver every day – not just our coverage and programs. It's why Univera Healthcare works so hard to provide a personalized experience for members and employers, every step of the way.



1

Great service from the start

Your dedicated implementation team will include **pharmacy consultants who stay with you throughout the relationship**, guiding you through any issues and benefit changes.

2

Compliance without complications

Our compliance, pharmacy and sales teams work together to **react to changes quickly and educate employers** on changes and risks.

3

Specialized, integrated support

When a specialized vendor solution can help better meet the needs of members, **we integrate seamlessly – saving you the time, costs and hassle** of managing a ton of point solutions yourself.

4

Making people a priority

Here, people come first. That means **members can count on compassionate and personalized care at every turn**, and they can always count on us to answer questions and resolve issues quickly.

99%

of pharmacy-related customer service calls are resolved on the first call³

“

Univera Healthcare's attention to detail and dedication to service are **both best in class**. We commend them on their implementation process, which we consider a best practice for clients who want to improve their benefit accuracy rate.

Adam K., President of a National PBM

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Why Univera Healthcare? We're right here for a reason.

At Univera Healthcare, thinking about pharmacy benefits in ways that go beyond coverage and costs isn't anything new. In fact, it's what makes us who we are – and it's how we continue to drive better health outcomes in the places where we are.

Our mission is to help people in our community live healthier and more secure lives through access to high-quality, affordable health care. Everything we do and every decision we make starts with that mission in mind, including our approach to pharmacy benefits.

For us, community means Western New York. Nobody knows it like we do – because we're Western New Yorkers ourselves. Our team calls this area home, living and working right alongside the people we serve every day. That leaves us uniquely equipped to identify the challenges they face and to engage, educate and empower them to live their healthiest.



Why do so many area employers trust us to care for their teams and, ultimately, their businesses?

Our pharmacy approach is born from an overall focus on providing a more comprehensive, coordinated way for businesses to take care of their teams. It's about putting people first, making service simple and taking our network to another level.

That's why we're right here with an integrated, unbiased model that balances national strength with local presence. We're right here with innovative tools and data to help drive member and population health. We're right here building relationships that help control costs, improve quality and support proper medication management.

We're right here. For you.

Visit UniveraForBusiness.com



**Right here.
For you.**

¹ 2023 Health Plan Data.

² Based on 2024 Health Plan Data pertaining to groups leveraging utilization management.

³ Based on 2022-2023 Health Plan Data.

⁴ An opt-in, shared savings fee or buy-up may be associated with programs for Self-Funded, Minimum Premium and article 47 groups.

⁵ Based on 2023-2024 Health Plan Claims Data.

⁶ Based on 2024 Health Plan Data.

⁷ Based on 2019-2023 Health Plan Data.